



BESPOKE Investment Group Sales Director Opportunity

July 2015

About:

Bespoke Investment Group is an equity research and investment advisory firm serving hedge funds, private equity firms, and the investment community at large. Over the years, Bespoke has established a differentiated position in the market, offering a suite of unique and high quality research services and advisory products.

Job Description:

Bespoke is seeking a Sales Director that will be responsible for developing and overseeing the company's relationships with hedge funds, private equity firms, investment advisors, high net-worth individuals and other clients. The candidate will primarily be responsible for generating new business and maintaining those relationships. The Sales Director will work closely with Bespoke's co-founders to sell the firm's entire suite of products. The ideal candidate will be interested in working in a boutique, entrepreneurial environment with high compensation upside.

Skills/Qualifications:

- The ideal candidate will have 2-3 years+ of experience in a sales role at a financial institution.
- Preference for candidate with existing relationships within the financial community.
- Proven ability to develop and maintain client relationships.
- Excellent verbal and written communication skills.
- Strong attention to details and an aptitude for client service.
- Self-starter with entrepreneurial spirit that can think outside the box.
- Ability to make impactful presentations during meetings and calls with senior management.

Compensation:

The ideal candidate will receive a base salary plus commission bonuses generated by product sales.

Timeline:

Bespoke is looking to fill the Sales Director role by the end of 2015. Please call 914-315-1248 or email jobs@bespokeinvest.com with resumés or referrals.